DC TRIATHLON CLUB

2011 Annual Report



Vice President's Report

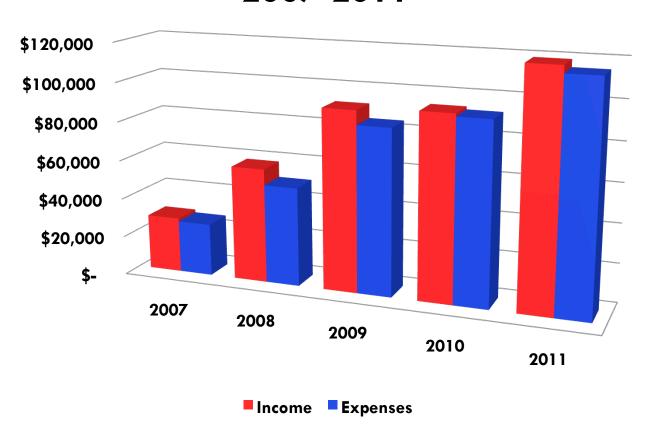


- □ 100% volunteer organized club
- Provide volunteers for all training tri's, duathlons, brick-nics, and clinics
- Main volunteer organization Multisport Convention and Expo,
 DC Triathlon, and Nations Triathlon

Treasurer's Report



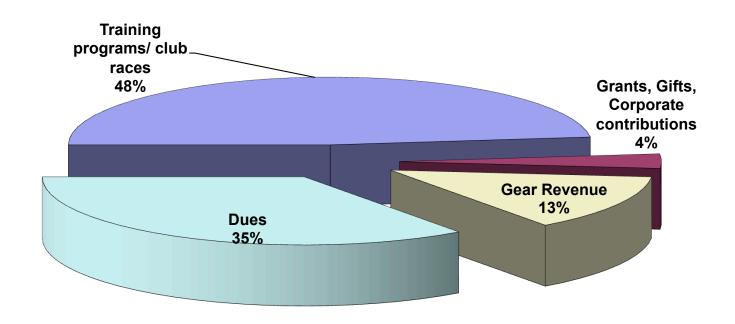
DC Triathlon Club Annual Budget 2007-2011



Treasurer's Report



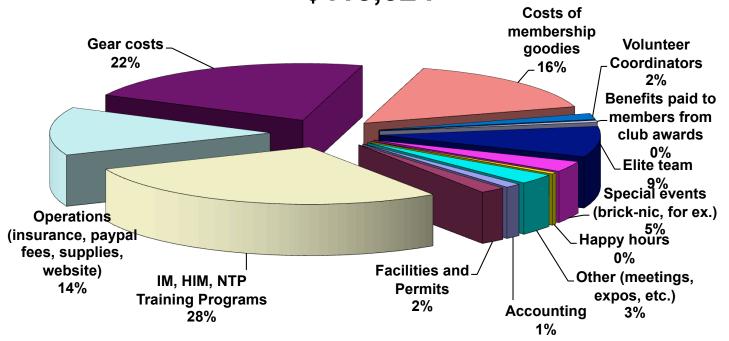
DC Triathlon Club Budgeted Income 2011: \$119,032



Treasurer's Report

335

DC Triathlon Club Budgeted Expenses 2011: \$115,324



Secretary's Report

- □ Membership grew 6% in 2011
 - ✓ Active Members: 1121 (as-of Dec 1, 2011)
- Launched member lookup capability, enabling merchant partners ability to validate members and honor discounts
- Provided customer service and issue resolution for members





New Triathlete Program (NTP)

- 20-week program (training plan, mentoring, clinics and more)
- □ 2011 largest class ever (185)
- □ 2012: 1st Class: Goal Race Washington, DC Triathlon
 - ✓ Information meeting: January 21st
 - ✓ Registration opens: January 22nd
 - ✓ Program begins: January 29th
- □ Adding 2nd class in Spring 2012: Goal Race Nation's
- □ Visit <u>www.dctriclub.org/ntp</u> for more information

Co-leaders: Bryan Frank, Travis Siehndel, Will Grant, Casey Creech, Pam Simmonds, Rachel Magnus, Katie Hatheway & Ryan Troll

Half Ironman Program (HIP)

- Registration for 2012 will open December 19th
- 20 week program
- Two key races Eagleman (June 10th) and the new Washington, DC 70.3 (August: TBD)
- □ Coach AJ Morrison
- Looking for two dedicated HIP program coordinators



Ironman Program (IMP)

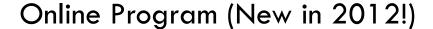
- □ Registration will open December 19th
- □ New coach will be announced soon!!
- □ 6 month program
- Program will start in January to get prepared for summer and fall Ironman races
- Looking for two dedicated IM program coordinators



Masters Swim Program

- □ Launched in October 2011 (Pilot)
- Joint venture: DC Triathlon Club and WaveOne Swimming
- Quarterly program
- \square Wilson Aquatic Center: M/W/F (7-8p)
- Dedicated coaching staff
- Focus: technique and endurance building
- □ Expanding program in 2012

Co-leaders: Julianne Miata and Catharine Myung



- Replacing Olympic Distance Program
- Coaches to design programs for members to purchase
- Plan to add a speed training program in 2012
- Compile a list of coaches to have available to members and who would like to get involved with DC Tri programs/clinics
- Send coaching resume and contact information to programs@dctriclub.org





DC Tri Snapple Team (New in 2012!)

- Successful 2011 (many overall and age group podium finishes)
- Team bios added to website
- New 2012 DC Tri Snapple team was formed and announced in October; team members are listed on DC Tri website
- Currently working with graphic designer to combine DC Tri and
 Snapple kits for the team
- More structured team with 20 athletes representing two great clubs
- Some great discounts will also be available to all club members

Events & Social

- 24 happy hours, monthly club-wide and regional
- Several shopping nights at Partner stores (Fresh Bikes, Rev. Cycles, The Bike Rack and Potomac River Running Store)
- Multiple fun Bike clinics were organized covering important topics such as, bike maintenance, speed, strength, transition and hill intervals and workouts
- A large social bike ride and summer BBQ was organized at Revolution Cycles focusing on group riding skills and hill workouts
- In partnership with the High Cloud Foundation, a successful fundraiser for ACHIEVE Kids was organized in the summer bringing more than \$3000 in revenue for the kids
- A successful Race Planning Seminar and shopping night was conducted covering the main aspects of organizing a triathlon race schedule
- The Annual "So you want to be an Ironman" Seminar was successfully held in November with more than 60 members attending the event and a selective group of Panelists.

Training



Club Competitions

- Mid-Atlantic Regional Champions!
- Second Place at National Championship, many individuals placed

Training Events

- Indoor Cycling
- Columbia and Myrtle Brick Nics
- □ Swim A Thon
- Deep Creek Training Weekend

Weekly Training

Recognition for consistent leadership of workouts

Workout leaders: Hillary Cairns, Carrie Campbell, Hillary Peabody, Tuan Nguyen, Travis Seindhel, Patrick Serfass, Elaine Wong

Race Director

- □ Swim meets: 2 at CUA
- Duathlons: 3 in the spring
- Training triathlons: 3 in the summer; new double transition added
- Time Trials: 3 held; more may be added next year
- Turkey Trot: collected canned goods for local charity
- Huge thanks to anyone who volunteered for these events



Communications



- □ Wrote the weekly newsletter (comprehensive and on time!)
- Established a strong presence on Facebook and Twitter, tripling our usage and engagement on both platforms this year
- Broadened our content offerings to include articles and posts from our partners, triathlon news sources, subject matter experts, and a special series ("The Training Diaries")

Web Development



- Worked with our web development partner (Blue on Blue) to launch improvements such as the interactive calendar, greater social media integration, and a longer lasting login for the forum
- Created a technology strategy plan
- Launching a site redesign, including improved navigation (coming soon!)

Club Marketing

- Developed club promotional collateral
- Club presence at multiple expos:
 - Multisport Expo, Washington, DC Triathlon Expo, Nation's Triathlon Expo and ATM Expo
- Launched 2 membership promotions
 - ✓ Washington, DC Triathlon Expo Jet Blue package give-a-way
 - ✓ Nation's Triathlon Expo Discounted membership promo



Partnerships & Gear

- Developed a partnership strategic plan
- 21 "Formal" club partnerships
- 6 new partnerships introduced In 2011
- Expanded all partner relationships (Discounts, Events, Content,
 Special Service, etc)
- More awards given (168 Awards Totaling \$12K)
- Introduced Champion System Direct Buy Option
- Offered more gear options including casual apparel (on sale at Annual Event!) and distributed more gear

Gear Team: Andy Blatecky and Karen Willard



2012 Partner Lineup











































